



European Space Imaging is Europe's most successful provider of global high resolution satellite imagery based in Munich, Germany. Since its establishment in 2002, European Space Imaging has consistently shown extraordinary growth and is now selling its satellite image products to customers in Europe and North Africa. European Space Imaging is a WorldView Global Alliance partner of DigitalGlobe, USA. Our European technology partners are the German Aerospace Center DLR and GAF AG.

Facilitating our growth we are seeking to recruit a proactive and reliable performer to fill the position of

Regional Sales Manager Satellite Imagery (M/F)

The position is based in Munich, Germany

Your **tasks and responsibilities** include:

- Sell data products through reseller network and to key customers in the remote sensing industry
- Support, evaluate and expand reseller network
- Manage internal and external sales processes
- Develop and manage country and individual sales plans
- Prepare non-standard offers and proposals
- Conduct technical product presentations
- Maintain and expand all customer relationships after the initial sales success
- Initiate marketing activities internally and externally

Your **profile** includes:

- 3-5 years of success in direct and indirect sales environments in the field of Remote Sensing/GIS
- A university degree in Remote Sensing/GIS or similar
- Outstanding verbal and written communication, comprehension and presentation skills, as well as intercultural competence
- Excellent command of English (oral and written) – German a plus
- Ability to travel within Europe and North Africa
- EU Residency/Nationality limited to NATO, European Union, Australia, Japan, New Zealand, and Switzerland

This is a perfect opportunity to take ownership of a role and become an essential part of a dynamic and growing organization.

Interested in pursuing this opportunity? We look forward to receiving your letter and curriculum vitae in English via e-mail to jobs@euspaceimaging.com with the subject title: **Account-/Project Manager – Sales**

